

10-12
SEPT 2015

TMA's Sixteenth Annual NORTHWEST CROSS-BORDER CONFERENCE

AT THE PRESTIGIOUS BENSON HOTEL, PORTLAND OREGON



Northwest Chapter

Rooms can be reserved online
using group code **ben-gf5148**
or by calling The Benson at
(888) 523-6766

The Benson
309 SW Broadway
Portland, OR 97205
<http://bensonhotel.com>



<http://bitly.com/tma-nw>



SCHEDULE

| | | |
|----------|---------------|---|
| THURSDAY | 4:00pm | Network of Women Wine Tasting |
| | 5:30pm-8pm | Welcome Reception at the Benson in the Windsor Room |
| FRIDAY | 7:30-8:50am | Continental Breakfast at the Benson at the London Grill |
| | 8:50-9.00 | Introduction |
| | 9:00-10:00 | Lenders' Panel: Market Update and Working with Borrowers and Professionals |
| | 10:00-11:00 | Pitch Perfect: Everything you need to know to make a winning pitch |
| | 11:00-11:15 | 15 minutes Coffee and Networking Break |
| | 11:15-12:15pm | Oil & Gas Developments - Where are we now? |
| | 12:15-1:15 | Lunch at the London Grill |
| | 1:15-2:15 | Keynote Presentation |
| | 2:15-3:15 | Hot Topics in Turnaround Management |
| | 3:15-3:30 | 15 minutes Coffee and Networking Break |
| | 3:30-4:30 | Picking Up the Pieces: Asset Identification and Recovery in the Thow and Meridian Cases |
| | 6:00-9:00 | Dinner at Pazzo Ristorante in the Cellar |
| SATURDAY | 7:30-9:00am | Continental Breakfast at the Benson in the Brighton Room |

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EDUCATIONALEVENTS

(All educational content will be in the Crystal Ballroom at the Benson Hotel)

9:00-10:00 – LENDER'S PANEL: MARKET UPDATE & WORKING WITH BORROWERS & PROFESSIONALS

Moderator: **Teresa Pearson**, Miller Nash Graham & Dunn LLP

Steve Dizep, Century Capital

Dean Shillington, Maynards Capital Service

Peter Clark, Wells Fargo Bank

Robert C. Rice, Sandton Capital Partners, LP

10:00-11:00 - PITCH PERFECT: EVERYTHING YOU NEED TO KNOW TO MAKE A WINNING PITCH

A TMA NETWORK OF WOMEN PANEL

Moderator: **Kelly Bourassa**, Blake, Cassels & Graydon LLP

Amy Edgy Ferber, JONES DAY

Mary Buttery, DLA Piper

Patricia Murray, Wells Fargo Capital Finance

Kay Hong, Alvarez & Marsal

11:15-12:15 - OIL & GAS DEVELOPMENTS - WHERE ARE WE NOW?

Moderator: **Ryan Zahara**, Blake, Cassels & Graydon LLP

Matt McCulloch, Ernst & Young

Shane Dunn, Ernst & Young

Jon Spencer, TriWest Capital Partners

Jeff Hunter, Perkins Coie

1:15-2:15 KEYNOTE PRESENTATION

Mr. Mark Vitner

Managing Director, Senior Economist

Wells Fargo Securities, LLC

2:15-3:15 - HOT TOPICS IN TURNAROUND MANAGEMENT

Moderator: **Hannah Schmidt**, Hamstreet & Associates

Mike Vermette, PricewaterhouseCoopers LLP

Bill Lawrence, Revitalization Partners

Clyde Hamstreet, Hamstreet & Associates

Rob Montgomery, Alvarez & Marsal

3:30-4:30 - PICKING UP THE PIECES: ASSET IDENTIFICATION & RECOVERY IN THE THOW & MERIDIAN CASES

Moderator: **Mr. David C. Neu**, K&L Gates LLP

Mr. Mark Calvert, Cascade Capital Group, LLC

Michael Cheevers, Wolridge Mahon

John I. McLean, Gowling Lafleur Henderson LLP



NETWORKING OPPORTUNITIES

THURSDAY
4PM



network of women
tmanow

NOW Wine Tasting at Oregon Wines
on Broadway 515 SW Broadway

THURSDAY
5PM



Welcome Reception at the Benson in
the Windsor Room

FRIDAY
6PM-9PM



Dinner at Pazzo Ristorante in the
Cellar, 627 SW Washington



PORTLAND & LOCAL ATTRACTIONS



The Hotel is located at 309 Southwest Broadway
Portland, OR 97205

The Benson Hotel in Portland, OR was founded in 1913. The Benson features elegant European design with a host of modern amenities. The location puts you within walking distance of shopping, dining, and entertainment of the Pearl District, Pioneer Square, and downtown. Famous boutiques, bookstores, breweries, and performing arts are just steps away.

A conference rate of \$189 per night is available until August 20, 2015. Rooms can be reserved online using group code **ben-gf5148** or by calling the Benson at 888-523-6766. Valet parking is available at a discounted rate of \$29 per night. If arriving in Portland by plane, the Benson is a short walk from the lite rail system. Taxi and shuttle service is also available between the airport and the Benson.

Here are some ideas on ways to enjoy Portland

ON FOOT

- Portland Saturday Market
- The Portland Spirit river cruises
- PDXPedi Cab offers funky tours of the city
- La Su Chinese Garden is one of the most authentic Chinese garden outside of China
- Enjoy one of the many area breweries, which include: Deschutes, Bridgeport, Lucky Lab, Rouge and 10 Barrel
- Powell's City of Books
- Voodoo Donuts

BY CAR

- Astoria or Cannon Beach on the Oregon coast
- Wine Country
- Hiking in the Gorge with a stop in Hood River
- Timberline Lodge
- Pitch and put golf at McMenamin's Edgefield
- Multnomah Falls



CONFERENCE REGISTRATION

EARLY BIRD REGISTRATION AND HOTEL RESERVATION DEADLINE: AUGUST 28

| REGISTRATION RATE | EARLY BIRD / BEFORE AUG 28 | REGULAR / AFTER AUG 28 |
|-------------------|----------------------------|------------------------|
| Member | \$595 | \$695 |
| Non-Member | \$695 | \$795 |
| Spouse/Guest | \$195 | \$195 |

LEARN MORE AND REGISTER ONLINE AT: <http://bitly.com/tma-nw>





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& DUNN**^{LLP}
ATTORNEYS AT LAW



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