TMA NextGen Membership Benefits for Financial Advisors

What is NextGen?

NextGen is the young professionals segment of the Turnaround Management Association (TMA), the leading global professional association for professionals involved in turnaround management, corporate restructuring, workouts, and distressed investing. NextGen members are typically ages 35 and under; however, in some markets, professionals 45 and under are encouraged to attend NextGen events. Contact your local chapter to learn more about whether you would benefit from NextGen involvement.

NextGen Mission Statement

To selectively provide high-quality, high-impact, and affordable education and networking opportunities that will attract and retain new members from target segments and enhance the TMA NextGen brand

Is NextGen right for you?

NextGen was created for professionals in the following industry segments: financial advisors, restructuring and M&A consultants, distressed debt investors, PE firms, hedge funds, attorneys, workout professionals, asset based lenders, and other ancillary service providers

What are the benefits of being a NextGen Member?

- <u>Join</u> – Gain access to an existing network of young professionals, targeted education, and networking events at discounted prices
- <u>Connect</u> – Develop new business relationships or manage existing relationships in a fun and relaxed atmosphere without pressure from the presence of senior partners; discuss professional experiences with your peers to gain insight and better understanding about the industry
- <u>Advance</u> – Increase your social awareness and understanding of the industry

What are the benefits to a Financial Advisor?

- Gain a broader perspective of technical issues and market trends in bankruptcy, restructuring, and distressed investing from senior leaders, particularly attorneys, investment bankers, and distressed investors, who financial advisors do not traditionally have access to outside of their deals
- Broad based education programs incorporating leadership, career development, and soft skill topics that are key to building a successful career
- Build a network of attorneys, investment bankers, and distressed investors at your peer level
- Opportunities to grow your marketing base, promote your firm, and stand out among your peers
- Opportunities to participate and take on leadership roles in your chapter's NextGen committee

Why is NextGen different from other organizations?

- No other professional organization provides the same level of opportunity to meet other young professionals from all of the above industry segments in one place
- Highly active, well-developed global NextGen committee and chapter NextGen committee structures
- NextGen membership is linked to being part of a broader organization
- Opportunity to get involved in the leadership of NextGen committees

What does it cost to join TMA?

TMA offers an introductory discount for new young professional members ages 35 and under. The discount is 50% off the annual member dues (normally $300) and is available for a total of 2 years or until the age of 36.

How can I find out more information about NextGen?

- Turnaround Management Association (turnaround.org) – Learn more about TMA and the benefits of involvement
- NextGen – the next generation of TMA (turnaround.org/Membership/NextGen.aspx) – Find out more about the NextGen initiative, who to contact, and your local chapter program